

Small Business Solutions

The risk of data breaches to the U.S. Government is increasing as a direct result of doing business with third-party Business Associates (BA), especially small businesses. These BA’s are sustaining more damaging breaches by hackers and nation state actors because of their access to sensitive, proprietary, or classified data. Many small businesses struggle with the costs associated with having enhanced cyber protection.

In an effort to meet the needs of the Government, The HEMISPHERE Cyber Risk Management Corporation (HEMISPHERE) has designed a packaged solution tailored for small business entities that support the United States Government or Critical Infrastructure as a Business Associate.

Our comprehensive small business prevention program “HEMISPHERE Assured Cyber Knowledgebase Expedited Response and Recovery” (H.A.C.K.E.R), leverages the insurance industry’s existing incentives to enhance cyber protections, including reduction of cost of cyber-breach premiums and/or lower errors-and-omissions insurance premiums.

The H.A.C.K.E.R program consists of tiered platforms that allow each small business to apply specific criteria (basic, intermediate, advanced) to select the appropriate .zip file containing templates and video instructions on the areas insurance underwriters evaluate for risk. This will enable you to directly align your business’ cybersecurity parameters with security controls most commonly identified as a material weakness by GAO. Intermediate and Advanced packages also implement hands-on consulting using our subject matter experts.

As the General Services Administration, Department of Homeland Security and Department of Defense continue to make forward progress on Supply Chain Risk Management, cyber risk requirements will be enforced and this solution provides an option for a BA to rapidly meet the Government’s desired outcomes of enhancing their security posture and lowering the Government’s risk surface. Our analysis with insurance industry places a reduction in annual premiums by up to 25% at the time of implementation.

Regardless if you want to identify vulnerabilities or demonstrate exploitation through tools, tactics, and procedures used by hackers, simply running a tool-generated report will likely not convince senior leadership that immediate action is needed. HEMISPHERE uses an assessment model that improves upon the U.S. National Security Agency’s Information Assurance Module. We accomplish this by transforming cyber security into a “risk management” approach.

Every business evaluates how much it spends in relationship to how much it earns. Cyber is no different. Using our model allows business owners to understand the costs associated with remediation versus incident response enabling business and cost justified decisions on security program investment strategies.



Your Gateway To Cyber Risk Management

www.hemispherecybersec.com

Small Business Solutions



Easy to Implement

Actionable

Repeatable

HEMISPHERE’s robust framework positions our clients for success. We accomplish this by applying lessons learned from other’s mistakes. This enables reductions in your total cost of ownership and enhancing operational fidelity.



**Making Cyber Risk
“Operationally Relevant”**

Implementing Cyber Risk Management as a “Cost-Avoidance” Mechanism



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To meet the needs of our clients, we have designed a tiered approach allowing from the very basic to more mature business operations to have what is necessary to limit their risk exposure.

(Artifacts & Video Instruction for Each)	Basic	Intermediate	Advanced
Access Control Policy	X	X	X
Acceptable Use Policy	X	X	X
Password Management Policy	X	X	X
Remote Access Policy	X	X	X
Incident Response Policy	X	X	X
Media Protection and Classification Policy	X	X	X
Electronic Communications Policy	X	X	X
Disaster Recovery Plan	X	X	X
Disaster Continuity Plan	X	X	X
(Additional Services)			
Onsite Network Assessment		X	X
Risk Based Assessment Control Evaluation		X	X
SLA and T&C Gap Analysis*		X	X
Cost-Benefit Analysis			X
Third-Party Risk Analysis			X
NIST Cybersecurity Framework Assessment			X

* SLA= Service Level Agreements T&C = Terms and Conditions

Today’s business environments can no longer afford to focus on trying to defend against highly organized, well-funded, and highly skilled adversaries by simply using antivirus and perimeter defense techniques. Providing higher assurances of operational fidelity can only be achieved through a strategy ensuring you have the capability to respond and recover. Because these capabilities are generally cost intensive, business owners apply “reactive” approaches versus “proactive”.

HEMISPHERE enables business transformation allowing us to translate cyber threats into business risk demonstrating total cost of ownership reductions for your security and risk investment strategies. Contact us today for a free consultation.

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